


WORLD BANK GROUP

INFORMATION SESSION

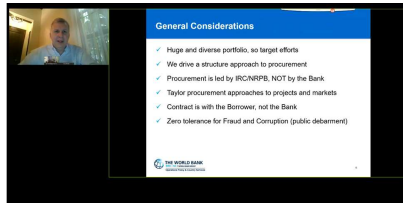
Recap: “Doing Business with WB”




Doekle Wielinga
Senior Liaison Officer
World Bank

May 9 2019
Webinar on Doing Business by the WB

- Connecting Aruba, Curacao, Sint Maarten and Washington DC by Video Connection
- Lecture provided by Carlos Lago, Sr. Procurement Officer,
https://1930181.mediaspace.kaltura.com/media/Info+sessions+CuracaoAruba+SXM+-+May+9,+2019/1_vibon943/29528271



- More than 200 participants overall
- Question and Answer Session



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Bank's financed procurement Types of expenditure financed

- Goods
- Non-consulting services
- Works
- Consultancy services

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Goods, works and non-consultancy services Selection methods

REQUEST FOR BIDS

- competitive approach
- usually used with conformance specifications
- market responds by offering bids
- offers are compared against the requirements on a pass or fail basis.
- award to the lowest price conforming bid

REQUEST FOR PROPOSALS

- competitive approach
- usually used with performance specifications
- market responds by offering proposals
- proposals are usually compared by scoring against the requirements (rated criteria)
- Award to the most advantageous proposal

REQUEST FOR QUOTATIONS

- competitive approach
- compares price of the offers/quotations
- used when buying readily available low-value goods and services

DIRECT SELECTION

- non competitive way of approaching and negotiating with only one firm
- used when there is only one suitable firm or where there is a good reason to approach only one firm

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Consultancy services Selection methods

Quality Cost Based Selection
Fixed Budget Based Selection
Least Cost Based Selection
Quality Based Selection
Consultant's Qualification Based Selection
Direct Selection

How to identify contract opportunities

- Sint Maarten Trust Fund site:
<https://www.worldbank.org/en/country/sintmaarten>
- Location of Documents for Active Projects:
http://projects.worldbank.org/search?lang=en&searchTerm=&countrycode_exact=SX
- Procurement for Projects and Programs:
<http://www.worldbank.org/en/projects-operations/products-and-services/procurement-projects-programs>
- Procurement plans on WB site
<http://projects.worldbank.org/procurement/procurementsearch?lang=en&qterm=sint%20maarten&srce=both>
- STEP website <https://step.worldbank.org/>

National Recovery Program Bureau Program Tenders

<https://nrpbsxm.org/>

The Official Website
GOVERNMENT of SINT MAARTEN
HOME - GOVERNMENT - MINISTRY OF GENERAL AFFAIRS - NATIONAL RECOVERY PROGRAM - TENDERS

CALENDAR

TENDERS

For all current tenders and vacancies please visit www.nrpbasm.org

Works

- Single Family Home Repairs 2 (Main Document)
- Single Family Home Repairs 2 - Clarifications
- Single Family Home Repairs 2: Amendment 1
- Single Family Home Repairs 2: Amendment 2
- Single Family Home Repairs 2: Environmental & Social Management Plan(Supporting Document 1)
- Single Family Home Repairs 2: Guidelines(Supporting Document 2)
- Single Family Home Repairs 2: Generic Roof Details (Supporting Document 3)
- Single Family Home Repairs 2: Bill of Quantities(Supporting Document 4)
- Environmental Fire Suppression of Debris and Waste Disposal Sites

<https://www.devbusiness>
search for Sint Maarten

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<https://www.smmc.sx/Renovation-Reconstruction/Projects>



Thank you